

# Smithville Chamber of Commerce January Board Meeting Date: 1.17.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:19pm.

Attendees were Rebecca Pendleton-Meek, Justin Hough, Erika Winston, Dewayne Knott, Kelley Stumph, Karen Lane. (Virtual- Jeanne Saylor, Anthony Cramer)

# **Meeting Minutes**

The December '23 minutes were presented for approval by Erika Winston. Kelley Stumph moved to approve the minutes. Karen Lane seconded the motion, the motion passed.

# Treasurer's Report

The Treasurer's Report was presented for acceptance by treasurer Karen Lane. Kelley Stumph moved to approve the treasurer's report, Justin Hough seconded it. The motion passed.

# EDC Report – Erika Winston

EDC Meeting- No meeting in December.

#### New Members –

Winscott Works

Baptist Home of Smithville

Big Toy Graphics

**GFL Environment INC** 

Smithville Bible Church

High Tide Properties (referred by Show-Me Real Estate)

Super 8 (under new ownership)

Multi-Chamber Coffee: 2/6/24 8a-930a

Rise 'n' Shine: 2/7/24- Hosted by Agent Jo & Associates

Ribbon Cutting for McBee's has been postponed, rescheduled for TBD.

BBQ Bash: application/permit for Sept has been turned into the city, awaiting approval.

Community Awards Banquet: 2/29/24; plans for securing dishes and chamber board attendance were discussed. Update on nominations and votes were given. Some tables and tickets are still available.

#### MISC:

Chamber Building Lawn Care/Maintenance: Beshears Tree & Lawn- not renewed to as Chamber members. Also, they would be increasing their service rate.

- New lawn care inquiries were sent out using the 'out for bid' process, for the Chamber building lot provided. Wolfe Lawn & Landscape (chamber member) was the only company to reply. Estimated \$40/ treatment. (up from \$35/treatment with Beshears). Decision to be made soon, before Spring.

# **Executive Director Report - Erika Winston**

Main Street Update:

- Sent 2024 soft dates for city wide garage sale, whiskey event, etc.

City of Smithville:

First business visit w/ Packs. Packs feels valued & supported by City and Chamber

#### **Old Business**

Workers' compensation insurance was sent out for bids by Erika Winston. Contacted insurance companies could not provide different or better coverage than the current insurance company (Cowell James Forge Insurance Group).

Dewayne Knott, inquired about whether or not the chamber board members should be bonded... Board members discussed and agreed that it should be looked into as a common practice for all boards, board members.

#### New Business

Anthony Cramer was sworn in (due to previous absence)

**Meeting Adjournment:** The meeting was adjourned at 12:50pm.



# Smithville Chamber of Commerce February Board Meeting Date: 2.14.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:05pm.

Attendees were Rebecca Pendleton-Meek, Erika Winston, Dewayne Knott, Kelley Stumph, Karen Lane, Jeanne Saylor, Anthony Cramer (Absentee: Justin Hough)

# **Meeting Minutes**

Review minutes from the previous meeting. Jeanne & Dewayne seconded the motion, the motion approved.

## **Treasurer's Report**

No Treasurer's Report reviewed at this meeting.

#### **EDC Report – Erika Winston**

**EDC Meeting** 

- School transportation building and projects are on schedule.
- Green Tie Affair on March 14th.
- Main Street No Spring Wine Walk.
- City Wide Garage Sale will be April 27th.
- Reminder that EDC does not get involved in private business matters.
- Missouri EDC event partnered with the Chamber on March 22, 2024, at the Library.
- Downtown parades will be discussed at the March 29th Alderman work session.
- Downtown signage Wayfinding project.
- Main Street wants to take over the Public Art Project, being reviewed by the city.
- Pat Luce spoke about working with Smithville Parks & Rec & Clay County Parks & Rec for advertising with the camp sites.
- John Wallace (new edc committee member) would like more direction for the EDC members and meetings.

#### **New Members:**

Stephanie Dorr Homes- RE/MAX Revolution Super 8

Rise in Shine, March 6th, 2024

**Executive Director Report - Erika Winston** 

BBQ Bash sign permits have been approved

Awards Banquet tickets are on sale

Fat Tuesday Summary; attendance was down due to numerous factors. Looking at a new date

for next year.

Directories are in and available

Meeting with Cynthia from the city, to discuss paving the parking lot behind the Chamber

Building.

**Old Business** 

Bonding the chamber: Further discussion was had. More research being done. No decision has been made yet. However, the board is considering bonding the president's seat in addition to

the director's seat.

Lawn Care: bids are still out and waiting to finalize options

**New Business** 

No new business

**Meeting Adjournment:** The meeting was adjourned at 12:55pm.



# Smithville Chamber of Commerce March Board Meeting Date: 3.20.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:01pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Lane, Jeanne Saylor, Anthony Cramer, and Jusitn Hough (Absentee: Dewayne Knott)

#### **Meeting Minutes**

Review minutes from the previous meeting. Jeane motions to approve, Karen seconded the motion, the motion approved.

#### <u>Treasurer's Report</u>

Jeanne motions to approve the treasurer's report, Karen seconds. Report Passes

# **EDC Report – Erika Winston**

**EDC Meeting** 

- Transportation project is still on schedule.
- HVAC at high school scheduled for the end of May.
- Green Tie Affair was a success.
- Fun Run was a success with great attendance.
- Public art project is still an ongoing discussion.
- Sales tax is up 8.19%
- Use tax is up 39.12%
- 14 events are scheduled for this year so far.
- 532 business licenses have been renewed.
- 2 residential permits have been issued so far this year with 12 completed.
- 3 commercial permits have been issued with none completed.
- Gina went over Replica data and Erika will send over the packet with the information that had been reviewed.

#### **Executive Director Report - Erika Winston**

#### **New Members:**

**NKC** Hospital

**GT Tow** 

**Timeless Event Center** 

Smithville Ford

March 22nd: MO EDC lunch n learn w/ Smithville EDC. 12p at Smithville Library

March 28th: Ribbon Cutting Cramer Capital Management

April 3rd: Rise 'n' Shine at Smithville Bible Church sponsored by Agent Jo.

April 6th: Prom for Prom.

#### MISC:

Awards banquet: food cost was up but attendance was great. Silent auction produced \$3000.

The board decided not to have a print ad in the Lake Pilot for 2024.

April 27th: Mainstreet City Wide Garage Sale.

Erika and Cynthia went over the Chamber contract with the city.

Becky reminded everyone that the sponsors do get to decide who puts items on the tables at the luncheons.

# **Old Business**

Jeanne motions to approve, Karen seconds the motion to pass the 2025 directory with Town Square Publications. Becky & Erika will let David from Town Square know that the board agrees to move forward

Lawn Care: City will provide lawn care, \$650-\$1000 per year.

# **New Business**

March 30, Saturday: Easter Egg Hunt. Board members to be there at 8am

Erika out of the office April 8th & 9th for Leadership Trip

Erica Submitted vacation request from Oct 27th- Nov 9th of 2025, Rebecca Approves

**Meeting Adjournment:** The meeting was adjourned at 12:32pm.



# Smithville Chamber of Commerce April Board Meeting Date: 4.17.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:03pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Lane, Jeanne Saylor, Anthony Cramer, and Jusitn Hough (Absentee: Dewayne Knott)

#### **Meeting Minutes**

Review minutes from the previous meeting. Jeane motions to approve, Karen seconded the motion, the motion approved.

# **Treasurer's Report**

No treasurer's report this month

# **EDC Report – Erika Winston**

**EDC Meeting** 

no meeting in march

# **Executive Director Report - Erika Winston**

#### **New Members:**

**Brads Towing & Recovery** 

Joshua Swaboda (individual member)

#### **Events Coming Up:**

March 22nd: MO EDC lunch n learn w/ Smithville EDC. 12p at Smithville Library, 9 people attended

May 1st Rise 'n' Shine at Central Bank (Downtown)

April 24th Ribbon Cutting Douglas Airport Historical Marker (plans tbd) Camp Branch, B Loop, site 144 (new sign)

Jefferson City leadership trip (Erika W) was successful.

Baptist Homes is getting closer to opening. Recently moved in 2 new residents and is slowly growing.

Gizmos (formerly Humphrey's) aiming for Lake Fest weekend as an opening date.

Cornwell will be changing to a Grassroots Garden Lounge, aiming for June

Create-arium (arts and crafts) to open soon.

Old photographer space is opening on the square

Office Space above Lane Accounting is available

City Wide garage sale is April 27th

Main Street Community meetings will resume community meetings, once a month.

Frank Justus is wanting to rehome his large art piece from inside the Litton Museum & Gizmos

Cynthia and Erika W met to evaluate and review the contract between city and Chamber

Election results were discussed

## Old Business none

#### New Business

- Multi-Chamber Event
- Sept 28th BBQ Bash
- Chamber Web-Domain is getting ready to renew
- Awards Banquet Updates
  - new timeline of Happy Hour 530pm- 630pm, Dinner 630/7pm, starting awards earlier
  - band was quieter and was better
  - the crowd gave feedback that another entree other than pork would be great
  - next years date is Feb 27th, 2025
  - \$12,137.81 profit from the event (approx \$250 less than previous year)
    - food costs were up from previous year
    - more tables than tickets were sold
    - feedback that starting bids for silent auctions were "too high"

**Meeting Adjournment:** The meeting was adjourned at 12:59 pm.



# Smithville Chamber of Commerce May Board Meeting Date: 5.15.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:05pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Lane, Jeanne Saylor, Dewayne Knott, Anthony Cramer (virtual), and Justin Hough.

#### **Meeting Minutes**

Review minutes from the previous meeting. Jeanne motions to approve, Dewayne seconded the motion, the motion approved.

# **Treasurer's Report**

Waiting on the Meta check
Adjustments to be made to line items & organization
Discussion around banking fees tied to merchant transactions, possible adjustments to accounts pending- office supplies line item

Motion to approve financials, Dewayne motions to approve. Jeanne seconded the motion. Motion approved

# **EDC Report – Erika Winston**

**EDC Meeting** 

- tourism and capitalizing on "the lake" for income driving ideas and projects

# **Executive Director Report - Erika Winston**

#### **New Members:**

Between the Buoys (owned by Chops BBQ)

- Grand Opening Friday 5/17 6-9pm at little platte marina

Wizard Lock Service

Lasaka Agency (American Family Insurance)

**Town Square Publications** 

Grassroots Garden Cocktail Lounge

Rise 'n' Shine: June 5th, at Smithville Bible Church

After Hours May 23rd, Terrace Park Funeral Home, 5p-7p

Multi-Chamber After Hours June 13th @ Ladoga Winery, 4p-6p (standby tickets available)

Northland Leadership Graduation 5/16 (Erika & Jeanne)

# MISC:

Grassroots Garden Cocktail Lounge opening early summer

Gizmos hopes to open by Father's Day Weekend/Lakefest

New Micro Brewery to open soon

Open to bids for fee-free banking options within the community

Main Street board is meeting regularly, their contract w/ city is coming up soon

Chamber contract w/ city coming up soon

Business start-up checklist that used to be on the city's website, is now on the chamber site, per chamber contract

Lunch & learn is to schedule a multi-generational project

Business retention visits are going well. Taylor Plumbing will be meeting May 29th.

Chamber of Commerce Executives of Missouri... could be worth looking into for membership. Could be good for connection and other chambers around the state/area. Estimated cost, \$200/year for membership.

#### **Old Business**

#### BBQ bash:

- banner at McBees
- band?
- competition categories...
- sponsorships to be launched

#### Chamber member directories:

- Ads & pricing now available for new directory
- non-members may advertise at 25% more cost

#### **New Business**

**Meeting Adjournment:** The meeting was adjourned at 1:05pm.



# Smithville Chamber of Commerce June Board Meeting Date: 6.19.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:08pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Lane, Dewayne Knott, and Justin Hough. Absentee: Jeanne Saylor and Anthony Cramer

#### **Meeting Minutes**

Review minutes from the previous meeting. Karen lane motions to approve, Dewayne Knott seconded the motion, the motion was approved.

# **Treasurer's Report**

Motion to approve financials, Dewayne motions to approve. Kelly seconded the motion. Motion was approved.

# **EDC Report – Erika Winston**

Strategic plan review, focus on tourism within Smithville and the lake.

New signage and community calendar events.

#### **Executive Director Report - Erika Winston**

Board of alderman presentation was given on Tuesday the 18th and went well.

Erika will be helping with the Northland Chambers annual golf tournament as the last event for the Leadership class.

She had a meeting with a few executive directors from clay county chambers, EDC and tourism to discuss the 2026 World Cup.

Main Street will be organizing and sponsoring the Hot Summer Nights in August since the Lion's Club is no longer doing it.

#### **New Members:**

Massie Holdings

#### **Events Coming Up:**

Rise 'n' Shine: no July event due to the 4th, next event is August 7th Multi chamber after hours event had about 100 guests and was a success. We are having our first Chamber Kayak Night on June 19th from 5:30 pm - 7:30 pm.

#### MISC:

Grassroots Garden Cocktail Lounge opening early summer.

Gizmos hopes to open by Father's Day Weekend/Lakefest.

New Micro Brewery to open soon.

Open to bids for fee-free banking options within the community.

The Main Street board is meeting regularly, their contract w/ city is coming up soon.

Chamber contract w/ city coming up soon.

Business start-up checklist that used to be on the city's website, is now on the chamber site, per chamber contract.

Lunch & learn is to schedule a multi-generational project.

Business retention visits are going well. Taylor Plumbing will be meeting on May 29th.

Chamber of Commerce Executives of Missouri... could be worth looking into for membership.

Could be good for connection and other chambers around the state/area. Estimated cost, \$200/year for membership.

# **Old Business**

#### BBQ bash:

- banner at McBee's
- band?
- competition categories...
- sponsorships to be launched

# Chamber member directories:

- Ads & pricing now available for new directory
- non-members may advertise at 25% more cost

## **New Business**

**Meeting Adjournment:** The meeting was adjourned at 1:05pm.



# Smithville Chamber of Commerce August Board Meeting Date: 8.28.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:04pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Stumph, Jeanne Saylor, Justin Hough and Anthony Cramer (Virtual). Absentee: Dewayne Knott

#### **Meeting Minutes**

No minutes from previous month

## **Treasurer's Report**

Reviewed June & July's financials... Jeanne motions to approve. Karen seconded the motion. Motion was approved.

# **EDC Report – Erika Winston**

BBQ bash: group event evaluation (sponsorships, teams, economics, participation) July EDC meeting was preparation for meeting with the alderman. Meeting with alderman 8/6 was successful

## **Executive Director Report - Erika Winston**

Erika attended the World Cup '26 meeting w/ Kansas City Chamber of Commerce & Clay County Tourism

Erika attended the MainStreet community meeting. Discussion topics were Gizmos, Welco, Hot Summer Nights...

Citizen Academy nominees were chosen.

Gina and Erika will begin meeting monthly

#### **Welcome our New Chamber Members:**

Go Home Port RV Service & Repairs 56 Ready Go Campbell Custom Homes County Line Excavating Snack Daddys Stafford-Leavitt Insurance

#### **Events Coming Up:**

Rise 'n' Shine: Sept 4th @ Show Me Real Estate office BBQ Bash 9/28

<sup>\*\*</sup>BBQ Bash event still needs volunteers for set up and breakdown\*\*

# MISC:

#### **Old Business**

Chamber board discussed the replacement of the HVAC mechanicals that are distressed and needing evaluation for replacement at the Chamber building.

- evaluated bids for repair/replacement
- discussed timing of repair/replacement
- budget for repair/replacement
- Chamber will review all bids and make a decision on budget, vendor, and timing soon.

# **New Business**

Chamber board discussed the items needed and budget for the BBQ bash and assigned responsibilities to chamber members for more sponsorship recruiting

**Meeting Adjournment:** The meeting was adjourned at 12:54pm.



# Smithville Chamber of Commerce September Board Meeting Date: 9.18.24

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:04pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Stumph, Jeanne Saylor, Justin Hough and Anthony Cramer (Virtual). Absentee: Dewayne Knott

#### **Meeting Minutes**

Minutes reviewed by chamber board members. Jeanne motions to approve minutes, Kelly seconds. Minutes approved

# **Treasurer's Report**

Report reviewed by by chamber board members.

Line items were questioned and discussed. Justin motions to approve. Karen seconded the motion. Motion was approved.

#### **Executive Director Report - Erika Winston**

#### **EDC Report – Erika Winston**

EDC

# **Welcome our New Chamber Members:**

#### **Events Coming Up:**

Rise 'n' Shine:

Rise'n' Shine openings for 2025 Luncheon openings for 2025

MISC:

#### **Old Business**

#### **New Business**

**Meeting Adjournment:** The meeting was adjourned at 12:54pm.



# Smithville Chamber of Commerce September Board Meeting Date: 10.16.2024

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:04pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Stumph, Jeanne Saylor, Justin Hough, Dewayne Knott and Anthony Cramer (Virtual)

#### **Meeting Minutes**

Minutes reviewed by chamber board members. Jeanne motions to approve minutes, Dewayne seconds. Minutes approved

## **Treasurer's Report**

Kelly motions to approve, Jeanne seconds the motion. Report passes

#### **Executive Director Report - Erika Winston**

No meeting, no report

### **EDC Report – Erika Winston**

#### **Welcome our New Chamber Members:**

No new members

# **Updates and Upcoming Events**

- Rise 'n' Shine: 11.6.24, Ferrell Agency
- Rise'n' Shine openings for 2025: May, July, August November,
- Luncheon openings for 2025: January, October
- BBQ bash notes and review
- Mainstreet Community meeting 10.28.24, 11:30am in Chops Event Space
- Erika and Jeanne attended Workshop with Jonathan Davey

#### MISC:

new directly items are coming soon, ads spaces still open

#### **Old Business**

#### **New Business**

- Chamber evaluated current missions statement for the directory
- The Chamber discussed the need to hire an attorney to counsel in preparation for public protection regarding recent guests of the luncheon.

- Kelly motions to approve the counsel of an attorney, Dewayne seconds. Motion passes
- Chamber discussed membership involving Wilson heating and cooling/Wilson Mechanical

**Meeting Adjournment:** The meeting was adjourned at 1:05pm



# Smithville Chamber of Commerce November Board Meeting Date: 11.20.2024

**Location: Lane Accounting Solutions** 

The meeting was called to order by Rebecca Pendleton-Meek at 12:10pm

Attendees were Rebecca Pendleton-Meek, Erika Winston, Kelley Stumph, Karen Lane, Jeanne Saylor, Justin Hough, Dewayne Knott and Anthony Cramer

#### **Meeting Minutes**

Motions to approve by Dewayne. Kelley seconds. Minutes pass.

## **Treasurer's Report**

Motions to approve by Jeanne, Dewayne seconds. Treasurer's Report pass.

#### **Executive Director Report - Erika Winston**

- FIFA World Cup Conference- top 3 languages to know for the cup arrival are English, Spanish, and Portuguese
- Chamber of Commerce Executives of Missouri meeting:
  - Quarterly Public Affairs Luncheons
  - Discussed the crossovers and restrictions regarding chamber political affiliations
  - Jefferson City trips to
  - Board training
  - Strategic plan
  - headshot events
  - Apps & technologies
  - events & growth
- 86/224 members have renewed
- Main Street
- City: business retention visit with Dr Buckmiler

#### **EDC Report – Erika Winston**

- Alderman work session 11/5. Discussion was had about dissolving the EDC committee at a future alderman meeting.

## **New Chamber Members:**

Wilson Mechanical

# **Updates and Upcoming Events**

- Rise 'n' shine 12/4 at Terrace Park Funeral Homes
- Candyland Christmas 12/7 1p-530p
- 2025 Luncheon openings: October
- 2025 Rise 'n' Shine openings: July & November

December Luncheon sponsored by Agent Jo

# MISC:

#### **Old Business**

- BBQ Bash: In the past, the chamber contributed a \$200 donation to FFA for set and up and breakdown of barricades. Only half the work was done by Johnny/FFA and Erika's son was there the whole day to set up and break down, performing the majority of the work. Chamber agreed to split the \$200 and give \$50 to Johnny/FFA and \$150 to Erika's son for his help. Motioned by Karen, seconded by Jeanne. Motion approved

#### **New Business**

- CD Rate: Chamber discussed options regarding CD bank host change. Numerous bids, terms and rates to make the best financial decisions for the chambers' CD
- Karen motions to move CD to Union Bank, from Southern Bank. Kelley seconds the motion. Motion approved.
- 2025 budget was presented and discussed.
- Every year, the chamber makes a \$600 donation to the American Legion, for hosting the monthly luncheon. Should the chamber continue to make the donation or not? Jeanne motions to continue. Anthony seconds. Motion passes

**Meeting Adjournment:** The meeting was adjourned at 1:25pm